

Sekisui House West Village and Yaroomba Beach

PROJECT YEAR SERVICES Communication and Stakeholder Engagement Program 2015–2018

- Stakeholder identification and mapping (against IAP2 rinciples)
- Communication and Stakeholder Engagement Plan development
- Stakeholder engagement and briefings
- Communications collateral development and production



Yaroomba Beach

Overview

Three Plus' strategic advice was crucial to Sekisui House obtaining development approvals for each of their controversial projects, Yaroomba Beach on the Sunshine Coast and West Village at West End.

A range of tactics were employed to mobilise individuals, small business and industry to positively position both projects with the Queensland Government and their respective Councils.

For West Village, engagement with key decision makers was critical to the project's approval following a call-in by the Queensland Government.

Three Plus' wide-spread engagement work for Yaroomba Beach resulted in a Sunshine Coast record of 3,000 formal submissions of support.

Key Achievements

- Securing positive third-party endorsements from groups and individuals whose views were considered legitimate (by key Sunshine Coast Council and Queensland Government figures)
- Successfully uncovered mistruths which were being promoted by activist groups and responded publicly with the facts
- Substantial engagement via multiple channels including social media to inform and seek feedback from community members.
 For the West Village project, all feedback was recorded in an official format according to the Deputy Premier's call-in requirements.
- The key benefits of each project were promoted and advocated throughout each of the respective communities and their wider regions (i.e. the larger Sunshine Coast community and the wider Brisbane community)
- The Yaroomba Beach engagement achieved the largest number of supportive submissions for any project ever received on the Sunshine Coast

The Task

Each Development Application proposed a mix of residential, commercial and community open space on the respective sites. Yaroomba Beach's proposal also included a 5 star international eco-tourism Westin Coolum Resort and Spa.

The West Village project was approved by the Brisbane City Council in 2015 despite vocal objections from community groups. An appeal was lodged and the then Deputy Premier and Minister for State Development, Jackie Trad, called in the DA in 2016.

Sekisui House had previously attempted to secure the required approvals for their Yaroomba Beach development and were refused by the Sunshine Coast Council following uncontested misinformation from agitated and vocal community groups.

Each project required wide-spread community and stakeholder engagement programs to identify credible businesses, business groups and individuals who were able to provide well-informed, formal support.



The Outcomes

The West Village master plan was approved by the Deputy Premier in late 2016, with some minor modifications (which were all accepted by Sekisui House). As a result of the call-in, all appeal rights were extinguished. Stage one construction of West Village has been completed, and the remaining stages are progressing to plan.

More than 3000 submissions were lodged in support of the Yaroomba Beach Development Application – the largest number for any project in the history of the Sunshine Coast. Following the project's approval by the Sunshine Coast Council in 2018, activist groups appealed the decision in the Planning and Environment Court. In May 2020, the appeal was dismissed after a two year battle, and the project will go ahead as planned.



